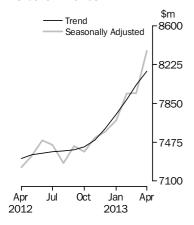


# LENDING FINANCE

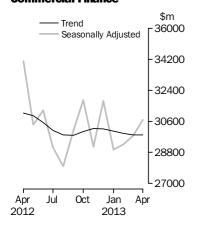
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#### **Personal Finance**



### **Commercial Finance**



### INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Tavish Shrestha on Sydney (02) 9268 4615.

## KEY FIGURES

	Mar 2013	Apr 2013	Mar 2013 to Apr 2013
	\$m	\$m	% change
TREND ESTIMATES			
Housing finance for owner occupation(a)	14 360	14 530	1.2
Personal finance	8 029	8 161	1.6
Commercial finance	29 822	29 807	-0.1
Lease finance	509	512	0.7
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation(a)	14 748	14 609	-0.9
Personal finance	7 948	8 358	5.2
Commercial finance	29 754	30 698	3.2
Lease finance	516	508	-1.5

(a) Excludes alterations and additions

### KEY POINTS

### APRIL 2013 COMPARED WITH MARCH 2013:

### HOUSING FINANCE FOR OWNER OCCUPATION

■ The total value of owner occupied housing commitments excluding alterations and additions rose 1.2% in trend terms, while the seasonally adjusted series fell 0.9%.

#### PERSONAL FINANCE

- The trend series for the value of total personal finance commitments rose 1.6%. Fixed lending commitments rose 2.2% and revolving credit commitments rose 0.9%.
- The seasonally adjusted series for the value of total personal finance commitments rose 5.2%. Revolving credit commitments rose 16.1%, while fixed lending commitments fell 1.4%.

#### COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments fell 0.1%. Revolving credit commitments fell 1.2%, while fixed lending commitments rose 0.4%.
- The seasonally adjusted series for the value of total commercial finance commitments rose 3.2% in April 2013, following a rise of 1.7% in March 2013. Revolving credit commitments rose 10.2%, following a rise of 5.1% in the previous month. Fixed lending commitments rose 0.8%, following a rise of 0.6% in the previous month.

### LEASE FINANCE

■ The trend series for the value of total lease finance commitments rose 0.7%, while the seasonally adjusted series fell 1.5%, following a fall of 2.6% in March 2013.

### NOTES

#### FORTHCOMING ISSUES

 ISSUE
 RELEASE DATE

 May 2013
 15 July 2013

 June 2013
 12 August 2013

 July 2013
 11 September 2013

 August 2013
 15 October 2013

 September 2013
 12 November 2013

 October 2013
 13 December 2013

### REVISIONS

In this issue revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions have impacted on:

- Owner occupied housing values for March 2013
- Commercial finance values for March 2013
- Lease finance values for March 2013.

Seasonally adjusted and trend series are revised as a result of revisions to the original series, the incorporation of estimates for the latest month and the revision of seasonal factors due to the concurrent seasonal adjustment methodology.

### ABBREVIATIONS

\$m million dollars

ABS Australian Bureau of Statistics

ARIMA autoregressive integrated moving average

n.e.c. not elsewhere classifiedRBA Reserve Bank of Australia

Brian Pink

Australian Statistician

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### TIME SERIES DATA

#### TIME SERIES DATA

Data available free on the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> include:

- longer time series of tables in this publication, and
- the following tables:
- 13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)
- 14. Commercial finance commitments, summary (original, seasonally adjusted, trend)
- 15. Commercial finance commitments, fixed loans and revolving credit
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### SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION (Table 1)

The total value of owner occupied housing commitments excluding alterations and additions rose 1.2% in trend terms, while the seasonally adjusted series fell 0.9%.

For further information, please refer to *Housing Finance*, *Australia* (cat.no. 5609.0), which was released on 11 June 2013.

PERSONAL FINANCE
(Tables 1 & 4)

In trend terms, the value of total personal finance commitments rose 1.6% in April 2013 compared with March 2013. Fixed lending commitments rose 2.2% and revolving credit commitments rose 0.9%.

In seasonally adjusted terms, the value of total personal finance commitments rose 5.2%. Revolving credit commitments rose 16.1%, while fixed lending commitments fell 1.4%.

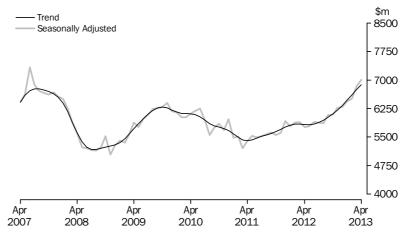
COMMERCIAL FINANCE (Tables 1 & 8)

The trend series for the value of total commercial finance commitments fell 0.1% in April 2013 compared with March 2013. Revolving credit commitments fell 1.2%, while fixed lending commitments rose 0.4%.

The seasonally adjusted series for the value of total commercial finance commitments rose 3.2% in April 2013, following a rise of 1.7% in March 2013 and a rise of 1.0% in February 2013. Revolving credit commitments rose 10.2%, following a rise of 5.1% in the previous month. Fixed lending commitments rose 0.8%, following a rise of 0.6% in the previous month.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) rose 1.9% in April 2013 and the seasonally adjusted series rose 2.7%.

### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



LEASE FINANCE
(Table 1)

The value of total lease finance commitments (trend) rose 0.7% in April 2013. The seasonally adjusted series fell 1.5%, following a fall of 2.6% in March 2013.

## FINANCE COMMITMENTS, Summary

	SECURED HOUS	SING(a)	PERSONA	L(b)		COMMERC	CIAL		LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(d)	Revolving credit(e)	Total	Fixed loans(d)	Revolving credit(e)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • •		• • • • • • • •		• • • • • • •	
				ORIGINAI	L				
2012									
April	12 250	302	3 608	2 909	6 517	19 497	8 508	28 005	482
May	15 101	365	4 720	3 369	8 089	23 336	8 496	31 832	611
June	13 686	334	4 676	3 467	8 143	27 562	9 790	37 352	624
July	13 746	324	4 177	3 400	7 577	21 413	7 886	29 299	570
August	14 436	341	4 363	2 990	7 353	20 999	8 351	29 350	528
September	13 014	312	3 981	2 901	6 882	19 809	7 806	27 615	532
October	14 724	357	4 420	3 301	7 721	24 404	9 038	33 442	573
November	15 411	361	4 688	3 108	7 796	22 095	9 090	31 185	544
December	13 537	322	4 225	3 146	7 371	26 505	11 762	38 267	487
2013									
January	11 922	263	3 965	3 054	7 018	17 067	5 571	22 637	429
February	12 284	325	4 225	3 186	7 411	18 089	5 995	24 084	467
March	14 055	354	4 746	2 927	7 673	21 482	7 066	28 548	520
April	14 737	333	4 816	3 325	8 141	20 104	6 858	26 962	483
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	SEASON	NALLY AD	JUSTED	• • • • • • • •			• • • • • • •
2012									
April	13 383	331	4 038	3 193	7 232	23 591	10 489	34 080	553
May	13 499	325	4 150	3 193	7 343	21 771	8 631	30 402	569
June	13 591	327	4 213	3 281	7 494	22 754	8 475	31 229	544
July	13 458	338	4 253	3 196	7 449	21 033	8 045	29 078	557
August	13 663	330	4 233	3 039	7 272	20 560	7 436	27 996	524
September	13 851	330	4 344	3 093	7 437	21 620	8 466	30 086	584
October	13 843	331	4 301	3 082	7 383	23 365	8 463	31 829	539
November	13 940	328	4 373	3 144	7 517	20 686	8 458	29 143	535
December	13 607	348	4 425	3 150	7 575	22 483	9 297	31 779	448
2013									
January	13 895	320	4 472	3 213	7 684	21 444	7 523	28 967	520
February	14 035	339	4 527	3 418	7 944	22 206	7 058	29 263	529
March	14 748	346	4 972	2 977	7 948	22 333	7 420	29 754	516
April	14 609	342	4 901	3 456	8 358	22 522	8 176	30 698	508
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	TREND	• • • • • • •	• • • • • • • •		• • • • • • •	• • • • • • •
2012									
2012 April	13 407	332	4 082	3 235	7 317	22 433	8 640	31 073	538
May	13 413	329	4 136	3 233	7 353	22 433	8 637	30 934	550
June	13 488	328	4 186	3 183	7 370	22 033	8 494	30 527	557
July	13 597	330	4 231	3 153	7 384	21 758	8 326	30 083	558
August	13 689	331	4 269	3 122	7 391	21 575	8 229	29 803	553
September	13 734	331	4 296	3 105	7 401	21 557	8 240	29 797	544
October	13 761	332	4 321	3 108	7 429	21 680	8 336	30 016	532
November	13 805	332	4 365	3 130	7 495	21 826	8 362	30 187	522
December	13 889	333	4 439	3 167	7 607	21 940	8 231	30 171	514
2013									
January	14 017	336	4 538	3 206	7 744	22 016	8 013	30 029	509
February	14 183	338	4 649	3 239	7 888	22 098	7 794	29 892	508
March	14 360	340	4 760	3 269	8 029	22 198	7 624	29 822	509
April	14 530	342	4 864	3 297	8 161	22 278	7 529	29 807	512
						• • • • • • • •			

<sup>(</sup>a) For owner occupation.

<sup>(</sup>b) Includes unsecured housing finance for owner occupation.

<sup>(</sup>c) Includes refinancing across lending institutions (see Glossary).

<sup>(</sup>d) Includes refinancing (see Glossary).

 <sup>(</sup>e) New and increased credit limits during the month. Includes credit cards.



## HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

HOUSING FINANCE(a)							PERSONAL FINANCE(b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
2012	• • • • • •	• • • • • • • •		• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	
April	11 488	211	122	429	12 250	5 492	np	np	750	6 517	
May	14 144	281	158	517	15 101	6 892	np	np	858	8 089	
June	12 837	199	151	498	13 686	6 985	np	np	824	8 143	
July	12 871	218	181	476	13 746	6 551	np	np	715	7 577	
August	13 561	214	199	462	14 436	6 243	np	np	757	7 353	
September	12 161	175	171	506	13 014	5 850	np	np	733	6 882	
October	13 795	185	216	529	14 724	6 496	np	np	896	7 721	
November	14 400	212	256	543	15 411	6 535	np	np	918	7 796	
December	12 678	170	219	470	13 537	6 151	np	np	911	7 371	
2013											
January	11 114	145	251	412	11 922	5 845	np	np	852	7 018	
February	11 441	210	199	433	12 284	6 359	np	np	747	7 411	
March	13 168	213	242	431	14 055	6 584	np	np	765	7 673	
April	13 839	188	274	435	14 737	7 067	np	np	774	8 141	

np not available for publication but included in totals where applicable, unless (a) Secured finance for owner occupation. Excludes alterations and additions.

<sup>(</sup>b) Includes unsecured housing finance for owner occupation.



# COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

		RCIAL FINANCE				LEASE F				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
0040	• • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	
<b>2012</b> April	25 433	np	np	np	28 005	90	229	np	np	482
May	29 017	np	np	np	31 832	111	293	np	np	611
June	34 388	np	np	np	37 352	166	237	np	np	624
July	26 425	np	np	np	29 299	104	275	np	np	570
August	26 415	np	np	np	29 350	103	217	np	np	528
September	25 012	np	np	np	27 615	94	262	np	np	532
October	30 685	np	np	np	33 442	112	262	np	np	573
November	27 864	np	np	np	31 185	132	217	np	np	544
December	35 477	np	np	np	38 267	119	199	np	np	487
2013										
January	20 209	np	np	np	22 637	95	170	np	np	429
February	21 611	np	np	np	24 084	137	153	np	np	467
March	25 366	np	np	np	28 548	88	214	np	np	520
April	24 075	np	np	np	26 962	124	168	np	np	483

np not available for publication but included in totals where applicable, unless otherwise indicated



# PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

					Unsecured				
	New	Used		Individual	finance				
	motor cars	motor cars	Total	residential	for owner				
	and station	and station	motor	blocks of	occupa-	Debt			
	wagons	wagons	vehicles(a)	land	tion(b)	consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •
2012									
April	426	385	930	412	39	373	1 036	818	3 608
May	540	458	1 149	543	64	582	1 330	1 053	4 720
June	600	439	1 181	562	47	559	1 387	940	4 676
July	501	451	1 094	427	42	517	1 207	891	4 177
August	556	497	1 219	437	42	537	1 185	943	4 363
September	490	435	1 073	397	40	519	1 038	914	3 981
October	592	471	1 229	466	41	586	1 075	1 023	4 420
November	633	456	1 278	484	49	612	1 117	1 149	4 688
December	608	386	1 133	448	35	575	1 037	997	4 225
2013									
January	558	440	1 149	386	37	555	928	910	3 965
February	511	428	1 094	424	40	570	1 101	996	4 225
March	520	416	1 081	510	40	654	1 427	1 035	4 746
April	507	406	1 054	531	46	630	1 486	1 069	4 816

<sup>(</sup>a) Includes motorcycles and other motor vehicles.

<sup>(</sup>b) Includes alterations and additions.

<sup>(</sup>c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

# ${\tt PERSONAL\ FINANCE\ COMMITMENTS},\ Revolving\ Credit\ Stocks\ and\ Flows:\ {\tt Original\ }$

	NEW AND	) INCREASED (	CREDIT	CANCELLATIONS				
	LIMITS			AND REDUCTIONS	CREDIT AT END	OF MONTH		
	•••••		•••••	•••••	***************************************	•••••		
	Secured	Unsecured	Total	Total(a)	Total limits(a)	Credit used		
Month	\$m	\$m	\$m	\$m	\$m	\$m		
• • • • • • • • • •	• • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • •		
2012								
April	1 156	1 752	2 909	3 132	299 089	121 465		
May	1 330	2 039	3 369	4 166	297 848	120 858		
June	1 557	1 910	3 467	4 172	297 628	121 482		
July	1 647	1 753	3 400	3 264	297 837	120 294		
August	1 284	1 706	2 990	3 448	297 886	119 154		
September	1 311	1 591	2 901	2 717	298 107	118 294		
October	1 347	1 954	3 301	3 282	298 169	117 772		
November	1 166	1 942	3 108	3 059	298 448	117 778		
December	1 423	1 723	3 146	2 797	298 732	117 749		
2013								
January	1 220	1 834	3 054	2 616	298 997	116 528		
February	1 352	1 834	3 186	2 949	299 357	116 963		
March	1 009	1 918	2 927	3 476	298 880	116 459		
April	1 366	1 959	3 325	3 086	299 127	115 935		

<sup>(</sup>a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



## COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •
2012								
April	774	7 079	1 862	1 901	2 613	5 269	19 497	43 346
May	973	8 656	1 463	2 812	3 085	6 348	23 336	43 247
June	1 107	9 251	1 523	2 332	5 146	8 203	27 562	42 595
July	873	7 928	1 402	1 953	2 521	6 734	21 413	43 625
August	692	7 933	1 565	2 109	2 958	5 742	20 999	44 530
September	1 141	7 946	1 725	2 047	2 020	4 931	19 809	44 694
October	3 666	8 546	1 804	2 136	2 478	5 773	24 404	43 325
November	941	8 992	1 331	2 196	2 944	5 691	22 095	42 556
December	3 373	8 612	1 195	1 962	4 092	7 271	26 505	42 859
2013								
January	711	7 307	1 259	1 562	2 111	4 115	17 067	42 731
February	720	7 675	1 337	1 836	1 658	4 862	18 089	42 807
March	776	8 376	1 771	1 886	2 009	6 664	21 482	43 379
April	585	8 960	1 551	1 831	1 976	5 201	20 104	41 758

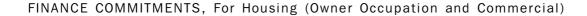


### LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: Original

	LEASE FINANC	E	COMMERCIA			
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions(a)	Total credit limits at end of month(a)	Credit used at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • •
2012						
April	482	np	8 508	9 166	324 629	202 460
May	611	np	8 496	8 026	328 227	206 177
June	624	np	9 790	10 624	326 987	203 838
July	570	np	7 886	10 402	325 008	202 123
August	528	np	8 351	8 396	325 860	204 508
September	532	np	7 806	8 567	325 235	202 574
October	573	np	9 038	12 543	321 762	200 767
November	544	np	9 090	9 891	320 838	198 725
December	487	np	11 762	11 385	321 331	197 189
2013						
January	429	np	5 571	8 498	318 379	197 497
February	467	np	5 995	5 618	319 090	197 284
March	520	np	7 066	8 104	318 477	196 156
April	483	np	6 858	7 468	318 232	197 228

np not available for publication but included in totals where (a) These figures sometimes reflect a rebasing of the data by applicable, unless otherwise indicated

one or more lenders without adjustment to earlier periods' commitments or cancellations.



8

	OWNER OCCU	JPATION (SE	CURED FINANG	CE)	OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL	FINANCE(a)		ALL HOUSING FINANCE
				••••				•••••	•••••
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings(b)	Alterations and additions	Total(c)	Construction of dwellings for rent and resale	Purchase of dwellings by individuals for rent or resale (d)	Purchase of dwellings by others for rent or resale	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	ORIGINAL	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •
2012									
April	1 211	671	10 368	302	39	410	5 350	492	18 843
May	1 647	759	12 695	365	64	354	6 726	658	23 268
June	1 546	749	11 391	334	47	619	6 752	593	22 030
July	1 548	712	11 486	324	42	378	5 982	461	20 934
August	1 568	815	12 053	341	42	271	6 176	634	21 900
September	1 319	793	10 901	312	40	442	5 594	910	20 312
October	1 442	969	12 313 13 051	357 361	41 49	911	6 189 6 738	836	23 058 23 879
November December	1 449 1 313	911 886	11 338	361 322	49 35	402 393	6 009	918 806	23 879 21 101
2013	1 010	000	11 000	022	00	000	0 000	000	22 202
January	1 123	747	10 051	263	37	389	5 263	645	18 520
February	1 252	773	10 258	325	40	383	5 601	843	19 476
March	1 384	940	11 730	354	40	474	6 589	674	22 187
April	1 530	984	12 223	333	46	287	7 087	672	23 163
				• • • • • • • •	• • • • • • • • • • • • • • •				
				SEAS	ONALLY ADJUSTE	D			
0040									
2012	1 363	740	11 280	331	43	604	5 759	564	20 684
April May	1 406	687	11 407	325	51	270	5 778	562	20 485
June	1 448	760	11 384	327	47	432	5 901	507	20 806
July	1 432	718	11 309	338	43	393	5 881	474	20 587
August	1 432	803	11 429	330	42	267	5 862	590	20 755
September	1 383	860	11 608	330	43	382	6 079	951	21 636
October	1 374	876	11 594	331	38	956	6 086	754	22 009
November	1 385	844	11 710	328	43	473	6 264	843	21 892
December	1 422	830	11 355	348	41	394	6 291	765	21 446
2013									
January	1 392	862	11 641	320	45	534	6 442	814	22 051
February	1 394 1 494	866 972	11 775 12 282	339 346	42 39	466 440	6 513 6 823	965 790	22 359 23 185
March April	1 538	988	12 082	340	46	381	7 006	753	23 137
<b>лр</b> ш	1 330	300	12 002	342	40	301	7 000	733	
• • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	TREND	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
2012									
April	1 392	681	11 334	332	48	404	5 832	516	20 537
May	1 408	704	11 301	329	47	386	5 825	516	20 516
June	1 418	736	11 334	328	46	374	5 840	526	20 603
July	1 420	771	11 406	330	44	368	5 880	552	20 771
August	1 415	802	11 472	331	43	366	5 942	594	20 965
September	1 404 1 392	825 840	11 505 11 529	331 332	42 42	380 407	6 021 6 106	652 720	21 161 21 368
October November	1 392	840 850	11 529	332 332	42	407	6 208	720 781	21 368 21 605
December	1 396	861	11 633	333	42	457 456	6 330	781 819	21 869
2013	1 000	001	11 000	333	72	450	0 000	010	
January	1 415	877	11 726	336	42	463	6 465	835	22 158
February	1 440	900	11 843	338	42	458	6 608	838	22 466
March	1 466	927	11 966	340	43	446	6 746	834	22 768
April	1 492	954	12 083	342	43	431	6 873	820	23 038

 <sup>(</sup>a) Excludes revolving credit.
 (b) Only includes refinancing across lending institutions (see Glossary).
 (c) Includes alterations and additions.
 (d) Includes refinancing (See Glossary)



# $\label{top:final} \textbf{FINANCE COMMITMENTS, For Motor Vehicles: } \textbf{Original}$

	PERSONAL FINA					COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
2012								
April	426	385	25	94	930	884	249	2 063
May	540	458	33	117	1 149	1 170	331	2 650
June	600	439	29	112	1 181	1 258	315	2 753
July	501	451	29	113	1 094	1 104	313	2 511
August	556	497	31	136	1 219	1 085	318	2 621
September	490	435	32	116	1 073	1 022	290	2 385
October	592	471	34	132	1 229	1 111	311	2 651
November	633	456	32	157	1 278	1 112	327	2 717
December	608	386	27	112	1 133	1 022	268	2 423
2013								
January	558	440	28	124	1 149	902	247	2 298
February	511	428	28	127	1 094	1 008	245	2 347
March	520	416	28	117	1 081	1 039	265	2 385
April	507	406	26	114	1 054	983	282	2 319

<sup>(</sup>a) Excludes revolving credit.

	MOTOR				LIEA) O/		OTHER	
	AND ST				HEAVY		MOTOR	
	WAGON		LIGHT T	RUCKS	TRUCKS		VEHICLES	ALL VEHICLES
	New	Used	New	Used	New	Used	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • •	• • • • • •	• • • • • • •		• • • • • • •	• • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • •
2012								
April	158	45	27	6	6	np	np	249
May	204	62	37	14	8	3	3	331
June	204	52	37	5	7	3	5	315
July	200	54	36	np	6	4	np	313
August	191	54	42	np	5	np	np	318
September	173	47	32	8	np	np	np	290
October	198	49	37	9	7	np	np	311
November	203	57	37	8	13	np	np	327
December	165	43	31	11	12	3	5	268
2013								
January	149	44	27	np	15	np	np	247
February	154	45	27	np	4	np	np	245
March	171	49	31	6	2	3	4	265
April	167	47	31	7	22	5	4	282

np not available for publication but included in totals where applicable, unless otherwise indicated

	COMMERCIAL FINANCE(b)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	Transport	Other plant			
	equipment	and equipment	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	
2012					
April	230	786	1 017	233	1 250
May	297	1 345	1 642	280	1 922
June	233	841	1 074	309	1 383
July	191	659	849	257	1 107
August	259	765	1 025	210	1 234
September	247	778	1 025	242	1 266
October	259	766	1 025	262	1 287
November	298	785	1 084	217	1 301
December	242	697	939	219	1 158
2013					
January	221	440	660	181	842
February	206	622	828	222	1 050
March	210	637	846	256	1 102
April	210	638	848	201	1 049

<sup>(</sup>a) Excludes motor vehicles (see tables 9 and 10). (b) Excludes revolving credit.



# LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

							Shop and		
		Construction	Agricultural		Electronic		office		
		and	machinery	Manu-	data		furniture,		
	Transport	earthmoving	and	facturing	processing	Office	fittings and	Other	
	equipment(a)	equipment	equipment	equipment	equipment	machines	equipment	goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	
2012									
April	np	57	8	1	71	39	6	np	233
May	np	np	np	2	66	58	12	np	280
June	21	95	17	6	57	42	23	49	309
July	18	76	3	3	84	42	5	26	257
August	13	58	7	4	54	41	5	29	210
September	21	np	np	3	35	38	8	24	242
October	17	90	11	13	60	39	5	28	262
November	14	53	6	3	47	39	8	46	217
December	15	63	6	3	44	38	10	40	219
2013									
January	11	30	np	np	85	20	9	15	181
February	17	78	8	4	67	24	8	15	222
March	np	88	11	5	56	40	8	np	256
April	np	56	5	3	48	31	6	np	201

np not available for publication but included in totals where applicable, (a) Excludes motor vehicles (see tables 9 and 10). unless otherwise indicated

### **EXPLANATORY NOTES**

INTRODUCTION

- **1** This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured housing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.
- **6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/cooperative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Registered Financial Corporations (RFCs).
- 7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** The survey coverage of lending finance commitments is maintained and updated by including new lenders as their lending for any of the four categories of finance becomes sufficiently large.
- **9** From June 2001, the statistics for:
  - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
  - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- **10** From June 2002, the statistics for:
  - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
  - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

SCOPE

COVERAGE

### **EXPLANATORY NOTES** continued

COVERAGE continued

SOURCES

**11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

- **12** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives and building societies in July 2002, and from RFCs in March 2003.
- **13** Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from ARF 392.0 Housing Finance form collected by APRA. Personal finance commitments from these lenders are sourced from the ARF 394.0 Personal Finance form. Commercial finance commitments from these lenders are sourced from the ARF 391.0 Commercial Finance form and from the ARF 394.0 Personal Finance form for fixed loans for personal investment purposes. Lease finance commitments are sourced from the ARF 393.0 Lease Finance form.
- 14 Finance commitments for RFCs are collected on the RRF 391.0 Commercial Finance (commercial finance commitments), RRF 392.0 Housing Finance (secured housing finance commitments for owner occupied housing), RRF 393.0 Lease Finance (lease finance commitments) and RRF 394.0 Personal Finance (personal finance commitments and commercial finance commitments).
- **15** Electronic versions of the forms and instructions for ADIs are available on the APRA website at http://www.apra.gov.au/Statistics/Reporting-forms-and-instructions-ADIs.cfm. For RFCs, these are available at: http://www.apra.gov.au/nonreg/Pages/default.aspx.
- **16** All other institutions, including securitisation vehicles, are collected directly by the ABS.
- 17 Revisions to previously published statistics are included in the publication as they
- **18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the
- establishment of new banks are published in the Reserve Bank of Australia's monthly Bulletin in the section on Technical Notes to Tables.
- **19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.
- **20** Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the biennial seasonal reanalysis. Accordingly, the trend estimate data provide a more reliable indicator of

REVISIONS

SEASONAL ADJUSTMENT

### **EXPLANATORY NOTES** continued

SEASONAL ADJUSTMENT continued

underlying movement in housing finance commitments. (See paragraphs 23 and 24 for further information on trend estimates).

- 21 The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.
- 22 Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for the majority of the series in this publication. The ARIMA model is assessed as part of the biennial (once every two years) reanalysis. The next reanalysis is scheduled for the November 2014 issue. For more information on ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

TREND ESTIMATES

- 23 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at *time.series.analysis@abs.gov.au*.
- **24** While the smoothing technique described in paragraph 23 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

**25** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Published changes in dollar value and percentage terms are calculated using unrounded data and may differ slightly from, but are more accurate than, changes calculated from the rounded data presented in this publication.

ABS DATA AVAILABLE ON REQUEST

**26** Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) website. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **27** Users may also wish to refer to the following ABS releases:
  - Housing Finance, Australia (cat. no. 5609.0)
  - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.0.55.001)
  - Building Approvals, Australia (cat. no. 8731.0)
  - Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) issued quarterly
  - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)

### **EXPLANATORY NOTES** continued

RELATED PUBLICATIONS continued

- Sales of New Motor Vehicles, Australia Electronic Publication (cat. no. 9314.0).
- **28** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <a href="http://www.rba.gov.au">http://www.rba.gov.au</a>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its website <a href="http://www.apra.gov.au">http://www.apra.gov.au</a>.
- **29** Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily *Release Advice* on the ABS website <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> which details products to be released in the week ahead.

### GLOSSARY

Agricultural machinery and Includes tractors, tillage implements, seeding, planting and fertilising equipment,

agricultural mowers, harvesters, etc. equipment

Alterations and additions Comprises all structural and non-structural changes which are integral to the functional

and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment Is a firm offer of finance. It either has been, or is normally expected to be, accepted.

Commitments accepted and cancelled in the same month are included. Commitments to

non-residents are excluded.

Construction and earth moving Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, equipment

dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings Comprises commitments made to individuals to finance, by way of progress payments,

the construction of owner occupied dwellings.

Debt consolidation For personal finance, comprises commitments whose principle purpose is to consolidate

and pay out amounts owing by the borrower to third parties.

**Dwelling** Is a single self-contained place of residence such as a detached or semidetached house, a

terrace house, a flat, home unit, town house, etc. which includes bathing and cooking

facilities.

Electronic data processing

equipment

Includes computers, computer peripherals, data entry devices, word processing

machines, etc.

Established dwelling Is a dwelling that has been completed for 12 months or more prior to the lodgement of a

loan application, or has been previously occupied.

Finance lease Refers to the leasing or hiring of tangible assets under an agreement, other than a hire

> purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal

ownership.

Fixed loans Generally involve:

a commitment for a fixed amount for a fixed period for a specific purpose

a schedule of repayments over a fixed period

repayments which reduce the liability of the borrower but do not act to make further

finance available.

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, Heavy trucks

including prime movers registered without trailers.

Light trucks Comprises vehicles constructed primarily for the carriage of goods which do not exceed

3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward

control vans and four-wheel drives used to carry goods.

Manufacturing equipment Includes all plant and equipment used in the manufacture of goods except motor

vehicles such as forklifts, work trucks and tractors.

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles Motor cars and station wagons

with up to nine seats (including the driver).

Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles Motorcycles

with side cars.

New dwelling Is a dwelling that has been completed within 12 months of the lodgement of a loan

application, and the borrower will be the first occupant.

Office machines Includes telephone systems (including PABX equipment), facsimile machines, cash

registers, photocopiers, etc.

### **GLOSSARY** continued

**Purpose** 

Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.

**Real Property** 

Comprises both residential and non-residential land, buildings and fixed structures.

Refinancing

For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.

Revolving credit

Generally has the following characteristics:

- a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed
- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits

Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance

Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of month

Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.

Wholesale finance

Comprises finance for the purchase of goods by retailers and wholesalers.

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